



ERMEO

One line pitch:

Ermeo is a SaaS solution designed to optimize industrial maintenance processes.

Market Analysis:

The concept of Industry 4.0 gathers « smart factories » which provide a stronger capacity to adapt regarding maintenance issues and operations. This results in more effective assignments of resources, granting competitive edges and time savings. From now to 2020, European industrial companies will invest 140 billion € a year in the Future Industry. (Source: Pwc). Mobile applications designed to address industrials maintenance needs are a huge area unexplored competitive edges. The market of BtoB mobile app designed to enhance productivity is experiencing an important growth. The market represents approximately 58 billion dollars in 2016. (Source: the DGE)

Value proposition:

Ermeo is a web platform and a mobile app. The platform enables to create smart technical documentation and to make it available for mobile operators. The Ermeo solution grants productivity gains (30%) for interventions, field data collection, a high ability to react during emergencies (corrective maintenance) & technical knowledge backup. Competitive advantages: - The unique intelligence of the tool. It is able to understand the technician's answer and to guide him through complex procedures (troubleshooting). - the user-friendly interface: no engineer skill is required to use the platform/app. - All data types handling (photo, number, answer) and a customizable dashboard to oversee them.

Business Model:

Ermeo's solution is sold as a monthly license per user. 199€/month/user for the web platform. 19€/month/user for the mobile app. Packages are made for clients asking for large amounts of licenses. Contract duration is either one or three years.

IP and Regulatory situation:

ERMEO SAS SIRET : 80971729100011 4 rue Doudeville, 75019 Paris www.ermeo.com



ermeo

COMPANY PROFILE

- **Website:**
<http://www.ermeo.com>
- **Field:**
- **Contact:**
JOLY Pierre
pierre.joly@ermeo.com
- **Location:**
157 boulevard Macdonald
75019 Paris
France
- **Founded in:** //02/2015
- **Employees:** 12
- **Financial information (€):**
 - **Company stage:**
Scalability phase
 - **Capital raised to date:**
0
 - **Monthly burn rate:**
0
 - **Capital seeking and date:**
1.5M € expected on March 2017
- **Investors:**
None