

MASTERCLASSES, CONFERENCES & WORKSHOPS

EXPERT CORNERS

“OFF”

9am	W E L C O M E C O F F E E	
10am	<div><div>INTERNATIONAL STRATEGY</div><div>Choose Baden-Württemberg (Germany) to grow</div><div>Gisa Siegmund & Yannick Moebus · Baden-Württemberg International</div></div> <div>ONLINE Room 10 (Ground Floor)</div>	
11am	<div><div>INTERNATIONAL STRATEGY</div><div>Choose Catalonia (Spain) to grow</div><div>Christophe Arnoult and Pauline Henrion · ACCIO Guillaume Rostand · French Tech Barcelone Yolanda Bassas · Lawyer</div></div> <div>ONLINE Room 10 (Ground Floor)</div>	
12pm	<div><div>INTERNATIONAL STRATEGY</div><div>Choose Lombardy (Italy) to grow</div><div>Giuseppe Credendino · Promos Italia</div></div> <div>ONLINE Room 10 (Ground Floor)</div>	<div><div>VALUE PROPOSITION & COMPETITIVE ADVANTAGE</div><div>Tips and tricks : how to develop your foreign customers relationship & adapt your solution?</div><div>Alexandre Fourtoy · 1Kubator</div></div> <div>Room 13 (Ground Floor)</div>
1pm	L U N C H B R E A K	
2pm	<div><div>INTERNATIONAL STRATEGY</div><div>Choose Pennsylvania (USA) to grow</div><div>Nicolas Bernard Masson · U.S. State of Pennsylvania Franck Tarpin-Bernard · SBT Human Sami Bou Antoun · Vidium Solutions</div></div> <div>Room 10 (Ground Floor)</div>	<div><div>IP & REGULATORY</div><div>Integrating intellectual property in your Business Plan</div><div>Julien SCICLUNA · Laurent & Charras</div></div> <div>Room 13 (Ground Floor)</div>
3pm	<div><div>IMPACT ON UN SDG</div><div>CONFERENCE</div><div>Benefits from impacting United Nations Sustainable Development Goals</div><div>Tim Saumet · EFALIA Bruno Lomba · Schneider Electric Laurent Febvay-Choffel · ENSOO</div></div> <div>Room 10 (Ground Floor)</div>	<div><div>DEVELOPMENT & REVENUE MODEL</div><div>How, when and why raise funds for your startup?</div><div>Emmanuel Cameron · Continuums</div></div> <div>Room 13 (Ground Floor)</div>
4pm	<div><div>INTERNATIONAL STRATEGY</div><div>Choosing Quebec</div><div>Christine Chan Investissement Quebec</div></div> <div>Room 10</div>	<div><div>COMMUNICATION & PITCH SKILLS</div><div>The perfect pitch: how to adapt it to other cultures?</div><div>Steve Lanier · American World Services Corp</div></div> <div>Room 13 (Ground Floor)</div>
5pm	<div><div>INTERNATIONAL STRATEGY</div><div>Choosing Quebec</div><div>Natacha Mignon Immetis</div></div> <div>Room 21</div>	
6pm	<div><div>MENTORING SESSION</div><div>Pitch training</div></div>	
7pm		

L U N C H		B R E A K	
<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner French Foreign Trade Advisors (CCE) Network</div><div>Xavier Dupont</div></div> <div>Expert Corner 1 (Ground Floor)</div>	<div><div>PARTNER</div><div>Expert Corner Partner: Michelin</div><div>Marc Evangelista Frédéric Fourié</div></div> <div>Expert Corner 2 (Ground Floor)</div>	<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner Pennsylvania</div><div>Nicolas Bernard Masson · U.S. State of Pennsylvania</div></div> <div>Expert Corner 3 (Ground Floor)</div>	
<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner Catalonia (Spain)</div><div>Christophe Arnoul & Pauline Henrion · ACCIO</div></div> <div>Expert Corner 4 (1st Floor)</div>		<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner Baden-Württemberg (Germany)</div><div>Gisa Siegmund Yannick Möbus</div></div> <div>ONLINE</div>	<div><div>IP & REGULATORY</div><div>Expert Corner Laurent&Charras</div><div>↓</div></div> <div>Expert Corners 5&6 (First Floor)</div>
<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner French Foreign Trade Advisors (CCE) Network</div><div>Christine Beal Christian Bellone</div></div> <div>Expert Corner 1 (Ground Floor)</div>	<div><div>PARTNER</div><div>Expert Corner Partner: Michelin</div><div>Marc Evangelista Frédéric Fourié</div></div> <div>Expert Corner 2 (Ground Floor)</div>	<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner Lombardy (Italy)</div><div>Giuseppe Credendino · Promos Italia</div></div> <div>ONLINE</div>	<div><div>IP & REGULATORY</div><div>Expert Corner Laurent&Charras</div></div> <div>Expert Corners 5&8 (1st Floor)</div>
<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner French Foreign Trade Advisors (CCE) Network</div><div>Jean-Christophe Simon</div></div> <div>Expert Corner 1 (Ground Floor)</div>	<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner Quebec</div><div>Christine Chan · Quebec Investissement</div></div> <div>ONLINE</div>	<div><div>INTERNATIONAL STRATEGY</div><div>Expert Corner Quebec</div><div>Natacha Mignon · Immetis</div></div> <div>ONLINE</div>	<div><div>DEVELOPMENT & REVENUE MODEL</div><div>Expert Corner Raising funds</div><div>Virgil Sammartin · Continuums</div></div> <div>ONLINE</div>
			<div><div>IMPACT ON UN SDG</div><div>Expert Corner Impact on SDG</div><div>Bruno Lomba · Schneider Laurent Febvay-Choffel · ENSOO François Eyssautier · Capsix Robotics</div></div> <div>Expert Corner 3 (Ground Floor)</div>
			<div><div>COMMUNICATION & PITCH SKILLS</div><div>Expert Corner Pitch</div><div>Steve Lanier · American World Services Corp</div></div> <div>Expert Corner 4 (1st Floor)</div>

Free

Networking

NETWORKING
EVENTS

6pm to 7:30pm - NETWORKING FOR MENTORS, SPEAKERS & EXPERTS

Let’s meet at the **Roof top** on the Campus.

For startups, a networking event is planned in the Food Hall “La Commune” (see right box).

8pm - NETWORKING IN A FOOD HALL

Reservation at the creative Food Hall “**La Commune**” - 3 Rue Pré-Gaudry, 69007 Lyon

Please let us know if you want to book your place before the bootcamp by email or on Wednesday 6th, register with the checkroom hostesses at the reception desk **before 2pm.**

PROGRAM KEY

The colours indicate the building where the event takes place

DECK

CLOUD

LAB

WHEREVER YOU WANT (Online or networking events)